

aizoOn Consulting Srl



aizoOn is an IT and OT consulting company, winner of the Cool Vendor Award 2016 for Operational Technology, focused on Connected Car, Smart Factory and Cybersecurity. With offices in New England, Michigan, Australia, Italy and UK, we support customers 24hrs/days with their most stringent requirements for operational efficiency and cyber security

BUSINESS ACTIVITY

Consulting services

SECTORS SERVED

Energy, Finance, Industrial Goods and Communications, Consumer Goods and Services, Aerospace and Defense, Government, Health and Life Science, Transportation.

No OF EMPLOYEES

500

COMPETITIVE ADVANTAGES

aizoOn is ready to support its customers in the transition to the digital age, where the boundaries between traditional sectors and companies are blurring and business models are changing faster; adopts a digital oriented operating model, based on trans-disciplinary, agile and iterative, collaborative and open logics, enabling applied innovation; synergistically integrates technology, business and innovation components able to channel the different digital dimensions in innovative solutions (innovation stream); has a network approach and uses the collaborates with technology and research partners.

GOALS & VISION

Our Vision, is about using the scientific method and focus on data driven decisions to enable a more responsible and sustainable society

COUNTERPARTS INTERESTED IN

Medium/big-size enterprises in: Energy, Finance, Industrial Goods and Communication, Consumer Goods and Services, Aerospace & Defence, Government, Health and Life Science, Transportation.

LOOKING TO



Offer technical assistance



Offer assistance in R&D



Offer collaboration for specialized consultancy



Offer know how

[Connect here!](#)

ASTER- Regione Emilia-Romagna



ASTER is the Consortium for innovation and technology transfer of Emilia-Romagna. Its partners are the Emilia-Romagna Regional Government, the six Universities and the National Research Centres located in the region (the National Research Council-CNR, the Italian National Agency for New Technologies, Energy and Sustainable Economic Development-ENEA, the National Institute for Nuclear Physics-INFN), the Regional Union of Chambers of Commerce, working in collaboration with regional Business Associations and Innovation Centres.

FACILITY ACTIVITY

Development agency

RESEARCH AREAS

Startup support, open innovation, internationalization.

No. OF EMPLOYEES

60

COMPETITIVE ADVANTAGES

ASTER works with several accelerators and organizations supporting startups in the Bay Area where they have an office. We also have an agreement with ISSNAF to support each other's network. Multiple companies/entities have been created as direct result of projects within the organization: Evensi, Pigno.ai.

COUNTERPARTS INTERESTED IN

Incubators, Accelerators, Chambers of commerce, Centers for International Trade Development, Regional Economic Development Offices, Universities Innovation Offices

LOOKING TO



Marketing and trade cooperation

Connect here!

Automator



Your Global Marking Partner since 1940

BUSINESS ACTIVITY

Machinery Manufacturing

SECTORS SERVED

Automotive, avionic, machine tools, weapon, valve, and other 220 field of application.

No. OF EMPLOYEES

200

COMPETITIVE ADVANTAGES

Automator is the only company worldwide to handle six different marking technologies. All of their products are made in Europe and assembled in the USA. They are the only company worldwide to have branches and JV in Italy, Switzerland, USA, Canada, Czech republic, Ukraine, Bulgaria, Russia, Slovenia, Slovakia, Australia, China, and Colombia. They also have a network of 40 exclusive distributors in major countries. Automator provides global partners a 24 /7 service.








GOALS & VISION

Continue global expansion and offer world players "custom fit" worldwide sales and assistance.

COUNTERPARTS INTERESTED IN

Any

LOOKING TO

-  Purchase company (whole or part)
-  Sell company (part or whole)
-  Find partner for financial cooperation
-  Offer marketing services
-  Find products for importing
-  Find distributors or direct users for exports
-  Find an agent in the market for product distribution

Cont.



Your Global Marking Partner since 1940

Continued

-  Find after-sales service
-  Find a partner for on-site commercial assistance
-  Find on-site supply logistics assistance
-  Find a local company for subcontracting
-  Offer assistance in R&D
-  Offer Technical Assistance
-  Offer a production agreement
-  Offer collaboration for specialized consultancy
-  Offer production rights
-  Find a partner for technology transfer agreement
-  Find know how

[Connect here!](#)



Blue Engineering Srl

BLUE Engineering provides specific services to fields of excellence, such as aerospace, automotive, railway. The strong multi-sector know-how and the singular specialization in numerical analysis distinguish us on the market and permit us to give you, at the highest quality level, during all of the development stages: style, design, engineering, virtual prototyping, testing and validating.

BUSINESS ACTIVITY

Automotive Manufacturing

SECTORS SERVED

Automotive, Railway, Aerospace, Marine, ICT, R&D

No OF EMPLOYEES

150

COMPETITIVE ADVANTAGES

Style, Design, Engineering








GOALS & VISION

Automotive Development

COUNTERPARTS INTERESTED IN

Any

LOOKING TO

-  Find a distributor or direct user for exports
-  Find a local company for a subcontracting agreement
-  Offer to subcontract
-  Offer technical assistance
-  Offer R&D assistance
-  Collaborate on specialized technical consultancy.
-  Offer know how

[Connect here!](#)

Clust-ER Meccatronica e Motoristica



Clust-ER Meccatronica Motoristica works to introduce local innovations of product and process within the leading industrial sectors of Emilia-Romagna. Building on the skills and abilities of local talent and players, Clust-ER works to develop a new generation of manufacturing system, capable of strengthening its position in the market.

BUSINESS ACTIVITY

Business association

SECTORS SERVED

Mechatronics and Motoristics

No OF EMPLOYEES

1

COMPETITIVE ADVANTAGES

Regional association able to connect Universities, Research Centers, and Businesses focus for the Mechatronics and Motoristics.

GOALS & VISION

To associate the majority of the regional business in the served sector and connect them with the regional research system

COUNTERPARTS INTERESTED IN

Automotive clusters or associations, Machine for Packaging Clusters

LOOKING TO



Find a partner for technology transfer agreement



Find know how



Offer know how

[Connect here!](http://mech.clust-er.it/)



EY

Ernst & Young is a multinational professional services firm headquartered in London, England. EY is one of the largest professional services firms in the world and is one of the "Big Four" accounting firms.

BUSINESS ACTIVITY

Consulting services

SECTORS SERVED

Cross-industry

No OF EMPLOYEES

300.000

COMPETITIVE ADVANTAGES

Big 4

GOALS & VISION

Mobility market consolidation at worldwide level.

COUNTERPARTS INTERESTED IN

Any mobility operators

LOOKING TO



Financial cooperation



Marketing and trade cooperation



R&D Technological cooperation

[Connect here!](#)

FEDERMACCHINE



Italian manufacturers stand out for their flexibility, creativity and innovation, offering a service comprising not only technical assistance and maintenance, but also real global consultancy. The Italian industry of capital goods can satisfy the needs of markets that differ broadly in terms of geographical location, production needs and industrialization. Constantly improving upon their offer, the Italian companies are represented by FEDERMACCHINE, the National Federation of Associations of Manufacturers of capital goods and ancillary products intended for industrial and handicrafts manufacturing processes. The federation is known by users world-wide.

BUSINESS ACTIVITY

National Federation of Association of Manufacturers

SECTORS SERVED

Manufacturing

No OF EMPLOYEES

COMPETITIVE ADVANTAGES

Italian manufacturers stand out for their flexibility, creativity and innovation, offering a service comprising not only technical assistance and maintenance, but also real global consultancy.

GOALS & VISION

COUNTERPARTS INTERESTED IN

Associations/Industrial companies/Institutions

LOOKING TO



Find marketing and trading cooperation

[Connect here!](#)

FPT Industrie SpA



FPT INDUSTRIE S.p.A. has been manufacturing CNC milling and boring machines for the mechanical and die & mould fields. Since its establishment, FPT INDUSTRIE S.p.A. has greatly increased and significantly consolidated its presence on the domestic and International market, confirming its brand name as a synonym of technology, accuracy and reliability.

BUSINESS ACTIVITY

Machinery Manufacturing

SECTORS SERVED

Automotive, Aerospace, Oil & Gas, General Engineering

No. OF EMPLOYEES

550

COMPETITIVE ADVANTAGES

Very wide product range to serve a large range of sectors. Largest machine tool builder from Italy in this spectrum.






GOALS & VISION

To develop innovative technologies to provide value addition to their customer base.

COUNTERPARTS INTERESTED IN

Any

LOOKING TO

-  Find marketing services
-  Find products to import
-  Find distributors or direct user for exports
-  Find an agent in the market for product distribution
-  Find after-sales service

[Connect here!](#)

Gildemeister Italiana



Machine tool manufacture.

BUSINESS ACTIVITY

Machinery

SECTORS SERVED

Machinery

No OF EMPLOYEES

260

COMPETITIVE ADVANTAGES

World wide presence, direct sales, up to 200 products in the portfolio.

GOALS & VISION

Launch a new machine technology on the market and growing the market share.

COUNTERPARTS INTERESTED IN

US Manufacturing representatives

LOOKING TO



Find marketing services



Find technical assistance



Find know how

[Connect here!](#)

G.N.R Srl



G.N.R. Srl is a worldwide market producer in the manufacturing of X-ray diffraction analytical instruments for residual stress and retained austenite, phase analysis and material testing.

BUSINESS ACTIVITY

X-ray analytics manufacturing

SECTORS SERVED

Automotive, Aerospace, Mechanic

No. OF EMPLOYEES

38

COMPETITIVE ADVANTAGES

G.N.R. applies innovative solutions to bring a complex technique, like XRD, and turning it into a practical, fast, and accurate tool for the determination of material physical properties. Residual stress and retained austenite are extremely important parameters to be determined in metal additive manufacturing processes. The unique features of G.N.R.'s machinery allow measurements in seconds, low detection limits and accurate and flexible tools to be used from R&D to daily quality control.

GOALS & VISION

To increase presence in the US market.

COUNTERPARTS INTERESTED IN

Companies, universities or research centers involved in advanced manufacturing process and automotive industries interested in innovative solutions for testing.

LOOKING TO



Find distributors or direct users for exports

[Connect here!](#)

Magaldi Technologies LLC



Founded in 1929, Magaldi Group is the world's leading manufacturer of steel belt conveyors to handle materials under the toughest process conditions (e.g. high temperatures, heavy loads, bulk, grain or abrasive materials) in industries where high dependability is essential.

BUSINESS ACTIVITY

Machinery

SECTORS SERVED

Foundry, steel, mineral processing, cement, power, waste-to-energy, biomass.

No OF EMPLOYEES

5

COMPETITIVE ADVANTAGES

Highly dependable bulk material Handling systems.

GOALS & VISION

Increase and consolidate our presence in the US market

COUNTERPARTS INTERESTED IN

Potential customers

LOOKING TO



Find distributor of exports



Offer of after-sales services

[Connect here!](#)

Mappi International Srl



Mappi is the leading Italian manufacturer of tempering furnace, high quality tempering systems for the glass industry stand out for their technologically advanced designs, construction and simple use.

BUSINESS ACTIVITY

Glass production machinery

SECTORS SERVED

Building and interior

No OF EMPLOYEES

50

COMPETITIVE ADVANTAGES

Production in italy for energy-saving furnaces.

GOALS & VISION

R&D new products

COUNTERPARTS INTERESTED IN

Glass stores

LOOKING TO

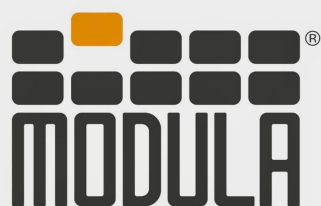


Find after-sales service



Find distributor for sale in franchise

Connect here!



Modula Inc

In 1987, Modula opened their Italian manufacturing plant and developed a series of vertical automatic storage systems with drawers for a wide range of industries. What makes Modula's vertical automatic storage system unique, is that it allows 90% of floor space to be recovered, whether it is a workspace or a warehouse. The success of this innovative solution has led to the international success of the company as well as a product line expansion.

BUSINESS ACTIVITY

Machinery

SECTORS SERVED

Cross-industry

No OF EMPLOYEES

320

COMPETITIVE ADVANTAGES

Made in USA - Hi-Tech machinery - Production Fully automated

GOALS & VISION

Become a market leader

COUNTERPARTS INTERESTED IN

ICE from US

LOOKING TO



Find an agent in the US market



Find technical assistance



Find a production agreement

[Connect here!](#)



POLITECNICO
MILANO 1863

Politecnico di Milano

The Politecnico di Milano is the largest technical university in Italy, with about 42,000 students. It offers undergraduate, graduate and higher education courses in engineering, architecture and design. Founded in 1863, it is the oldest university in Milan.

FACILITY ACTIVITY

Polytechnical University

RESEARCH AREAS

Advanced manufacturing and automotive

No. OF EMPLOYEES

2568








COMPETITIVE ADVANTAGES

Numerous partnerships with universities, foundations, companies, and organizations in the US. Many of these partnerships allow Polimi in innovation and research.

COUNTERPARTS INTERESTED IN

Universities, research centers, companies.

LOOKING TO

-  Find a partner for financial cooperation
-  Offer technical assistance
-  Offer assistance in R&D
-  Offer assistance in specialized technical consultancy
-  Offer production rights
-  Find know how
-  Offer know how

Connect here!



Politecnico di Torino

For more than 150 years, the Politecnico di Torino has been one of the most prestigious public institutions at both the International and the Italian levels concerning education, research, technological transfer and services in all sectors of architecture and engineering.

FACILITY ACTIVITY

Polytechnical University

RESEARCH AREAS

Manufacturing and Engineering

No. OF EMPLOYEES

3000





COMPETITIVE ADVANTAGES

Excellence in education and research. A long history, which bore out the University as a reference point for education and research in Italy and in Europe, a Research University of international level which attracts students from more than 100 countries and which activates about 800 collaborations per year with industries, public institutions and local organizations.

COUNTERPARTS INTERESTED IN

Universities and Companies interested in setting up R&D cooperations.

LOOKING TO

-  Find assistance in R&D
-  Offer assistance in R&D
-  Partner in technology transfer agreement
-  Offer know how

[Connect here!](#)

REGG Inspection Srl



Regg Inspection designs and manufactures high quality inspections systems with modular design. The machine can be equipped with vision systems, mechanical recess control, 360 degree profile check, eddy current crack detection, hardness control, and other special applications. The company has a highly skilled technical staff, which is able to design and manufacture the highest quality inspection systems in the market.

BUSINESS ACTIVITY

Machinery

SECTORS SERVED

Automotive, Aerospace, Medical

No OF EMPLOYEES

22

COMPETITIVE ADVANTAGES

High personalization of the solution

GOALS & VISION

Expand in main markets (US, EU, Japan)

COUNTERPARTS INTERESTED IN

Potential customers, distributors

LOOKING TO



Find distributors or direct users for exports



Offer technical assistance

Connect here!

Reply



Reply is a company that specializes in Consulting, Systems Integration and Digital Services with a focus on the conception, design and implementation of solutions based on the new communication channels and digital media

BUSINESS ACTIVITY

Consulting

SECTORS SERVED

Telco&Media, Bank&Insurance, Manufacturing, Retail, Energy&Utilities
Government and Public Sector

No OF EMPLOYEES

6500

COMPETITIVE ADVANTAGES

Reply partners with key industrial groups in defining and developing business models made possible by the new technological and communication paradigms such as Big Data, Cloud Computing, Digital Communication, the Internet of Things and Mobile and Social Networking. In so doing, it aims to optimize and integrate processes, applications and devices.

GOALS & VISION

We enjoy leading partner status with all of the major global technology vendors. We also have investment projects under way in research and development, with a focus on emerging technologies, including virtual reality, blockchain and artificial intelligence - areas in which we are already active with specific expertise and a dedicated portfolio of products and services.

COUNTERPARTS INTERESTED IN

Logistics and Supply Chain Consultant

LOOKING TO



Offer Technical assistance



Find a collaborator for specialized tech consultancy

[Connect here!](#)

Roboze



Roboze Srl, a leader in design and production of additive manufacturing systems for the aviation, defense, space, and manufacturing sectors, provides time-saving and cost-effective solutions that help accelerate time to market.

BUSINESS ACTIVITY

Additive Manufacturing System Manufacturer

SECTORS SERVED

Automotive, Aerospace, Medical

No OF EMPLOYEES

20

COMPETITIVE ADVANTAGES

The uniqueness of these printers resides in 3 key Success Factors:

1. Roboze Beltless System: a mechatronic system without belts, which guarantees high accuracy compared to axes handling systems based on an indirect movement of the belts.
2. High temperature Extruders completely engineered and produced by Roboze. The latest model exceeds 500° C/752°F enabling printing of advanced materials such as PEEK and ULTEM™AM9085F.
3. 10 different materials. An advanced R&D team designs sophisticated solutions of materials to reach excellent results in all kind of applications. Today, Roboze's 3D printers can handle up to 10 different types of materials.

GOALS & VISION

Mission: Design and produce the best professional and industrial 3D printers for extreme applications based on continuous product innovation to generate tangible and competitive advantages for customers in terms of precision, flexibility, customization, affordability.

Vision: To become the leader of techno-polymers additive manufacturing for extreme applications

COUNTERPARTS INTERESTED IN

Purchasing Managers and R&D Managers

LOOKING TO



Find a partner for on-sites commercial assistance

[Connect here!](#)

SCARIMEC Srl



Scarimec Srl, a craft company, has been in the time, motivated and responsible, increasing day by day success and respect in the metalworker sector, especially in that one of precision mechanics and production of equipment. In its history, Scarimec has always worked in the legality, in respect of people who have cooperated with it, and in the respect of the entrepreneurial behavior. Its mission is that one to ensure a safe and an happy future, forcing our ethical operating sense.

BUSINESS ACTIVITY

Machinery

SECTORS SERVED

Advanced manufacturing

No OF EMPLOYEES

40

**COMPETITIVE
ADVANTAGES**

Quality, flexibility, punctuality

GOALS & VISION

Expansion into the US market

**COUNTERPARTS
INTERESTED IN**

Any

LOOKING TO

Find partners for on-site logistics assistance

[**Connect here!**](#)

TEC Eurolab



TEC Eurolab is an Italian testing lab, with expertise in process, materials, and their chemical and structural properties. Their mission is to provide high-quality testing services, using the most advanced technologies, managed by a team of certified experts.

BUSINESS ACTIVITY

Lab test services

SECTORS SERVED

Aerospace/Defense, Industrial, Oil & Gas, Additive Manufacturing.

No. OF EMPLOYEES

80

COMPETITIVE ADVANTAGES

TEC Eurolab provides a transversal service, covering all the stages of a product's life: from concept and design, to industrialization and production.

GOALS & VISION

In a world that is constantly developing new technologies, TEC Eurolab aims to be the point of reference for R&D departments and the leading partner for new technologies implementation, like Additive Manufacturing production process. To do so, every year they invest 20% of turnover into know-how and tools. In the future, they're considering the establishing of new national contact points.

COUNTERPARTS INTERESTED IN

Companies involved with Additive Manufacturing production or R&D, to provide them with testing services, technical expertise and support, in order to further empower their strategies.

LOOKING TO



Find distributors or direct users for exports



Offer technical assistance



Offer assistance in R&D



Offer collaboration for specialized technical consultancy



Offer know how

[Connect here!](#)